



CLARIDEN GLOBAL CONFERENCE



INDONESIA MINING 2012

Capitalizing Business & Investment Opportunities in an Uncertain Market

Date: 12th & 13th March 2012

Location: The Westin Resort Nusa Dua Bali, Indonesia

SAVE US\$400
if you register & pay by 12th January 2012!
Group Discounts Available

2012 Conference Highlights

- 3 Day Strategic Mining Investment Event
- 12+ Key Mining & Exploration Company Sharing
- 7+ Mining Investor Perspectives
- 2 Key Asian Giants' Outbound Investment Insights: China and India
- 25+ Coal and Non-Coal Mining Industry Frontrunners in Indonesia
- 25+ Key Industry Experts in Indonesia's Coal and Non-Coal Mining Sector
- 16+ Current Challenges and Solution Driven Presentations for Mining Stakeholders
- 24+ Hours of Professional Learning & Networking Opportunities
- 2 Industry Practitioner Led Workshops to Maximise Your Mining Investment Operations

Post Conference Workshops 14th March 2012, Wednesday

- Workshop A: Taking a Mine from Permit to Production: A Legal Walkthrough**
- Workshop B: Special Railways for the Mining Industry: Understanding the Legal Framework and Regulatory Constraints**

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Bringing Indonesia's Miners and Investors Together



Ir. Syahrir Abubakar
Executive Director
Indonesia Mining Association
(IMA)



Tato Miraza
Director - Development
PT ANTAM (Persero) Tbk



Jeffrey Mulyono
President Director
PT Bhakti Energi Persada



Veronica Lukito
CEO & Managing Director
Ancora Capital Management

Ministerial Keynote Address

Dr Ir Thamrin Sihite, Director General - Mineral & Coal, Ministry of Energy and Mineral Resources, Republic of Indonesia

Mining and Exploration Companies

Dr Achmad Reza Widjaja, Chief Economist, PT Bumi Resources Tbk
Julian Ford, Chief Executive Officer, Sumatra Copper & Gold
Peter Albert, Chief Executive Officer, G-Resources Group Ltd
Mansur Geiger, VP Exploration, Country Manager, Kalimantan Gold Corporation Limited
Ashis Basu, Executive Vice President, Head of Coal Business, GMR Energy
K S Raheja, President Director, Oorja Group
Ganeshan Varadarajan, President Director, PT Adani Global
Andre Abdi, President Director, PT Atlas Resources Tbk
Hans J. Kaschull, Vice President Director, PT Atlas Resources Tbk
Edward P Rochette, Chairman & CEO, East Asia Minerals Corporation
Dharma Djojonegoro, President Director & CEO, PT Ancora Indonesia Resources Tbk
Wisnu Susetyo, General Manager Health Safety & Environment (HSE), PT Adaro Energy Tbk

Banking and Investment Companies

Roger Suyama, Chairman & Managing Partner, Aries Group Holdings Pte Ltd
Amy Cheng, MD, Vice Chairman of Investment Banking and Head of Natural Resources, Bank of China International (BOCI)
Rajiv Louis, Managing Director, Country Head, UBS Indonesia and Head of Investment Banking Department, PT UBS Securities Indonesia
Agung Prabowo, Executive Director, Investment Banking Department, PT UBS Securities Indonesia
Alberto Migliucci, Director - Investment Banking, Head of Mining and Oil & Gas, South East Asia, Credit Suisse
Patrick Loftus-Hills, Managing Director - Metals & Mining, Moelis & Company

Mining Industry Advisors

Karsten Fuelster, Senior Investment Officer - Business Development Infrastructure & Natural Resources Department, International Finance Corporation (IFC) - World Bank Group
David Rimbo, Managing Partner - Transaction Advisory Services, Ernst & Young Indonesia
Rick Beckmann, Senior Foreign Legal Counsel, Susandarini and Partners
Guy Des Rosiers, Foreign Legal Consultant, Makarim & Taira S.



"Investors could find mining success in Indonesia"

Source: Interactive Investor, July 2011

Why You Need To Be With Us This March

- ▶ Examine practical impacts of the **latest policy and regulatory frameworks** for mining operations in Indonesia
- ▶ Take advantage of **how global trends in financial markets are affecting investments** into Indonesia's mining industry
- ▶ Measure recent developments in **contract renegotiations and the treatment of new mining licenses**
- ▶ Assess **demand from growth markets China & India** and their **strategies for outbound investments** into developing markets like Indonesia
- ▶ Track new **industry entrants from the non-mining sector** and how they are leveraging local market knowledge into profits
- ▶ Identify and capitalize on **opportunities for investments and potential partnerships** in Indonesia
- ▶ Determine **how miners are securing capital for mining projects** and working with stakeholders to improve the mining investment climate in Indonesia
- ▶ Gain perspectives from miners on their latest strategies to work with stakeholders and **reduce mining investment risks**
- ▶ Examine **needs & strategies of international and domestic mining investors** when considering mining project investments and partnerships
- ▶ Discover the **latest infrastructure developments towards opening up mining sites** for investment and exploration in Indonesia
- ▶ Leverage on **community engagement and environment initiatives for sustainable mining operations**
- ▶ Connect with leading miners (majors and juniors), investors, bankers and industry advisors on a common platform about mining investment issues
- ▶ Profit from roundtable discussions & debates to bring you up-to-speed with key industry issues while making your views heard

INDONESIA MINING 2012 Capitalizing Business and Investment Opportunities in an Uncertain Market

Indonesia's potential as a mining investment destination has long been lauded by global mining professionals.

Changing industry dynamics over the past years and increasing global demand are driving industry players to maximise on this potential as regulators seeks to provide more security and transparency.

There are still vast untapped opportunities for long term mining investments in Indonesia. High legal and regulatory uncertainties regarding mining concessions, changing laws impacting export requirements as well as exploration funding & ROI issues need to be addressed comprehensively by potential mining investors.

Indonesia Mining 2012 will equip miners and investors with the best information for identifying mining investment opportunities for the coal and non-coal sectors, with the best strategies to succeed while ensuring the security of their investments.

Join us this March at this definitive mining investment platform for stakeholders already in, or currently considering active investments into Indonesia's mining industry!

"The Indonesian coal mining sector will likely continue to perform well over the next two to three years, building on its significant progress in harnessing the nation's rich coal deposits"

~ Source: Standard & Poor's Ratings Services, September 2011 ~

Book Your Seat Today!
Email admissions@claridenglobal.com or
Call (65) 6899 5030 today for immediate booking.
Register online at our conference website:
www.claridenglobal.com/mining2012

Who Should Attend

President Directors, Chief Executive Officers, Managing Directors, General Managers and Heads of:

- Coal
- Natural Resources
- Finance
- Exploration
- Strategy & Business Development
- External Affairs / Corporate Communications
- Mining and Metals
- Investments
- Mergers & Acquisitions
- Investment Banking
- Legal / General Counsel
- Project Finance / Structured Finance / Commodity Finance

From:

- Mining & Exploration Companies (Majors, Juniors)
- Asset & Investment Management
- Investment & Commercial Bankers
- Legal Firms
- Coal & non Coal Buyers - Power, Cement, Steel, Other End Users
- Risk, Tax and Mining Industry Consultants
- Vendors & Solution Providers
- Private Equity & Venture Capitalist
- Government / Regulators
- Mining Contractors

Global Speakers and Industry Leaders



Ir. Syahrir Abubakar
Executive Director
Indonesia Mining Association (IMA)

Mr Syahrir's previous industry experiences include serving in the Directorate General of Highways at the Ministry of Public Works, National Planning Agency (BAPPENAS), in the Bengkulu Provincial Government as Head of Regional Planning Board and Investment Coordinating Board, as well as Directorate General of Regional Autonomy, Ministry of Home Affairs. He currently serves as Government Relation and Permitting Manager for PT Nusa Hamalhera Minerals, Head of the Forestry Committee of the Indonesia Mining Association (IMA) and as the Executive Director of the IMA. Mr Syahrir graduated as a Civil Engineer from the Gajah Mada University, Yogyakarta as well as a MSc in Building Economics and Management from the University College London.



Karsten Fuelster, Senior Investment Officer - Business Development Infrastructure & Natural Resources Department
International Finance Corporation (IFC) - World Bank Group

Karsten Fuelster is a Senior Investment Officer in the Infrastructure and Natural Resources Department at the International Finance Corporation (IFC), the private sector arm of the World Bank Group. After four years with the Mining Investment Division in Washington DC, Karsten relocated to Jakarta in 2007 where he is developing client relationships and identifying debt and equity investment opportunities for IFC in Oil & Gas, Mining and related infrastructure and logistics projects throughout East Asia Pacific. His team is providing financing with the objective of strengthening the long-term prospects of his clients and the sustainability of their projects typically located in challenging environments. Before joining IFC in the Syndication Department in early 2001, Karsten was Vice President with Dresdner Bank AG, in Project and Export Finance, Frankfurt, Germany. Altogether, he has more than 20 years experience in international corporate lending and credit risk assessment. He holds a MBA in Finance and International Business Administration from the European Business School, Germany.



Jeffrey Mulyono
President Director
PT Bhakti Energi Persada

Jeffrey graduated from Bandung Institute of Technology with a degree in Mining Engineering with a focus on Mining Management. His 30 years experience in Coal Mining and related companies, such as contractors & mining support companies, led him to be the President Director of PT Bhakti Energi Persada, a holding company of 7 Coal Mining Business Licenses located in East Kalimantan and President Director of PT Pesona Khatulistiwa Nusantara, a Coal Contract of Work Company located in East Kalimantan. He was Chairman of Indonesian Coal Mining Association for 7 years & also of the Indonesian Mining Association. Now, he is the Chairman of Forum on Forest Reclamation in the Post Mining Area.



Tato Miraza
Director - Development
PT Antam (Persero) Tbk

Tato Miraza joined Antam in 1992. He graduated with a degree in

Metallurgical Engineering, Bandung Institute of Technology, in 1991 and received a Masters degree in Management from Prasetiya Mulia. He had held various key positions at Antam before being assigned as Assistant Senior Manager of Ferronickel (2005-2006) and Project Group Leader of Nickel and Energy Development Project (2006 to 26 June 2008).



Ashis Basu, Executive Vice President, Head of Coal Business, **GMR Energy**

Ashis Basu serves as an Executive Vice President of GMR Energy Limited and heads GMR group's coal business, which spans strategy, M&A, development and of mine projects in Indonesia, South Africa etc. He has nearly 27 years of rich working experience in the energy sector covering IPPs, distribution utilities etc. Including heading the Commercial and Contracts division of GMR Energy Limited. Mr. Basu has had key roles in the development and financing of Independent Power projects, a captive coal mine, negotiation and implementation of high value EPC and construction contracts, O & M contracts with domestic and international stakeholders. He serves on the board of GMR Energy Trading Limited, South African and Indonesian subsidiaries of GMR Energy Limited. He is a Chartered Accountant.



Ganeshan Varadarajan
President Director
PT Adani Global

Ganeshan Varadarajan is a seasoned professional with rich experience in textiles, cement, energy and infrastructure sectors. He has invaluable experience in project management, and policy advocacy. Of the 25 years of his professional career, over 15 years he has spent in Indonesia. Presently, he is associated with Adani Group, a leading Indian group focused in energy & infrastructure segments as President Director - Indonesia. Adani Group is currently participating in various initiatives to strengthen the core infrastructure needs of the country. He is a firm believer that during the next decade, Indonesia will play a pivotal role in spearheading the economic growth in Asia.



Dr Achmad Reza Widjaja, Chief Economist, **PT Bumi Resources Tbk**

Dr Achmad Reza Widjaja is the Chief Economist for PT Bumi Resources Tbk (BUMI). He serves as the principal analyst and spokesperson on economic-related issues for Investor Relations Division of the company, as well as a Special Assistant to the CEO for economics, finance and investment. He also serves as the Vice Chairman of Permanent Committee for Fiscal and Monetary at the Indonesian Chamber of Commerce and Industry (KADIN). Prior to joining BUMI in 2008, he was an Assistant Professor of Economics and Finance at the United Arab Emirates (UAE) University. He has served as a speaker, session chair and moderator in many international conferences in finance, economics and mining sectors including Singapore Economic Review Conference, Indonesia Investment Forum, Dublin Conference on International Finance, and Indonesia Mining World Conferences. He is also an adjunct senior lecturer of economics at the Universitas Bakrie and BINUS University. He holds a Ph.D. in Economics

from the University of South Carolina, an MSc from Northeastern University and a bachelor's degree from Universitas Katolik Parahyangan.



Mansur Geiger
VP Exploration Country Manager
Kalimantan Gold Corporation Limited

Mansur Geiger has over 35 years mineral exploration experience in Australia and Indonesia. He is fluent in the Indonesian language and customs. He has worked on the KGC Central Kalimantan project from its inception in 1982 and it is reasonable to say that he has committed his career to seeing Kalimantan Gold succeed in making a major copper gold mineral discovery. He is a founder of the BCU elementary school in Central Kalimantan and active in several Indonesian mining associations. He has written papers spanning Copper Gold Porphyry Exploration in Kalimantan, Mining and Sustainable Development and Issues Related to the Indonesian Mining Regulatory Environment.



Andre Abdi
President Director
PT Atlas Resources

Andre Abdi graduated with a bachelor's degree in Accounting & Finance from Ohio Dominican University in 1978 and received his MBA from New York University before beginning a career with Citibank, NA, and Citicorp Venture Capital that extended over 17 years. For the past decade, Mr. Abdi has undertaken business development as a private investor in various sectors ranging from forestry development to food retailing and distribution, property development and general insurance.



Hans J. Kaschull
Vice President Director
PT Atlas Resources

Hans J. Kaschull trained as a Mining Engineer at the West Australian School of Mines, and has worked for more than 33 years in the Australian and Indonesian mining industries. His hands-on experience includes new project site development, exploration and mine operations. He initially came to Indonesia in 1994 as Mine Manager for PT Pama for the Indo Muro Gold Mine, and subsequently moved into the role of Operations Manager for MacMahon Contractors Indonesia. In 2002, he founded Asia Energy Indonesia, ultimately bringing four coal mining projects into production.



Dharma Hutama Djojonegoro
President Director
Ancora Indonesia Resources

Dharma Hutama Djojonegoro is an Indonesian citizen born in 1974. He currently serves as the President Director of PT Ancora Indonesia Resources, Tbk since December 1, 2009. PT Ancora Indonesia Resources, Tbk is a diversified natural resources company with interest in mining, oil and gas. He started his career at Citibank N.A. in 1997-2001. After that he founded and led two companies engaged in agriculture and motorcycles. In 2006 he joined global consulting firm McKinsey & Company until 2009, leading transformation and business improvement programs for a variety of natural resources companies around the world.



Peter Albert
Chief Executive Officer
G-Resources Group Ltd

Peter Geoffrey Albert, aged 53, was appointed Chief Executive Officer and Executive Director of the Company on 22 July 2009. Mr. Albert is a Metallurgist and holds an MBA Executive degree. He has 30 years of experience in project management, general management and operations management in mining and minerals processing in Australia, Africa and Asia. He is a member of the Institute of Materials, Minerals and Mining (London), a member of the Australasian Institute of Mining and Metallurgy and a Chartered Engineer. He has previously worked for companies such as Oxiana Limited, Fluor Daniel and Shell Billiton.



Edward P Rochette
Chairman & CEO
East Asia Minerals Corporation

Edward P Rochette is an internationally known Negotiator and Transaction Specialist with over 30 years of experience in the Acquisition of Mining Rights, International Business, Land Management and Natural Resource transactions. He presently serves as the CEO and Chairman of the Board of Directors of East Asia Minerals Corporation, a Toronto listed company, with projects in Indonesia and Mongolia. Edward was previously Senior Vice President of Ivanhoe Mines Ltd., a publicly traded copper and gold mining company with its head office in Vancouver, B.C., Canada, on an international posting from 1991 into 2006, with extensive worldwide acquisition responsibilities including the acquisition of the world class Oyu Tolgoi copper project in Mongolia. He has concluded mining transactions involving uranium, iron ore, gold, nickel and other precious minerals, coal and oil & gas in all countries in Asia, in several countries in Central Asia, numerous countries in Africa, all of North America and a number of countries in South America as well as the Balkan and Scandinavian regions in Europe.



Wisnu Susetyo
General Manager Health Safety and Environment (HSE)
PT Adaro Energy Tbk

Wisnu Susetyo has been working in environmental management for mine operations in Indonesia for the past 18 years. Prior to this, he worked as a research scientist in the National Nuclear Energy Agency for 17 years. For the past 5 years, Mr Susetyo has been the Chairman of the Environmental Committee for the Indonesia Mining Association (IMA). He has also participated in the consultations of drafts regulations to implement Law no 32/2009 on Environmental Protection and Management in various forums. He obtained a PhD in Chemistry from the University of Georgia, and MS and BS degrees from the University of Gadjah Mada.



Julian Ford
Chief Executive Officer
Sumatra Copper & Gold

Julian Ford is an experienced mining professional with a career spanning more than 25 years within the global resources industry. He has held senior positions within several major resource companies including Alcoa, British Gas London and Western Metals Limited and co-founded copper and gold focused

Global Speakers and Industry Leaders

exploration and development company Zambezi Resources Ltd in 2004. Mr Ford holds a degree in Chemical Engineering from the University of Natal, a Bachelor of Commerce from the University of South Africa and a Graduate Diploma in Business Management from the University of Western Australia.



K S Raheja
President Director
Oorja Group

K S Raheja is presently employed at Oorja Group, a subsidiary of Mercator International Limited, Singapore, as President Director and is responsible for mining existing coal blocks, developing new blocks and trading and logistics, and implementing coal mining project in Mozambique. In Indonesia, Petangis mine operations have an annual production of 1.2MT p.a and trading and logistics operations of 6MT p.a. Oorja Group is developing a new mine (PT Karya Putra Borneo), which has an expected production capacity of 3MT p.a. as well as working on acquiring new mines in Indonesia. In Mozambique, Oorja Group worked on a Coal License, measuring 17,990Ha in 2007 and is presently carrying out the exploration activity.



Veronica Lukito
CEO and Managing Director
Ancora Capital Management

Veronica Lukito is CEO and Managing Director of Ancora Capital Management, an Indonesia-focused private equity fund management firm, which she co-founded in 2007, making it one of only a handful of firms that can lay claim to shaping that fast-growing sub-sector in Indonesia. Since then, Ancora and its predecessor entities have invested close to USD 200 million, primarily in natural resources, consumer-related and similar businesses, and special situations. In addition to establishing at the time a type of business still distinctively new to Indonesia, Veronica was involved in setting up various investee companies for the firm's investments in plantation, health care and education. With a breadth of experience on the ground, she is deeply knowledgeable of Indonesia's intricate investment and start-up environments. Before she became an entrepreneur and private equity investor, she was a Vice President in the investment banking division at J.P. Morgan in Indonesia, where she handled client relationships and sourced & executed numerous transactions encompassing financing, acquisitions and corporate restructuring deals. She started her career in investment banking as an Assistant Vice President at PT Bahana Securities, which was the de facto partner of Goldman Sachs in Indonesia. Veronica also spent three years as a corporate and credit banker at Citibank N.A. in Jakarta, handling top-tier Indonesian conglomerate relationships. She earned a B.S. in Business Administration from the Haas School of Business at the University of California, Berkeley. She also completed the Advanced Management Program at Harvard Business School.



Roger Suyama
Chairman & Managing Partner
Aries Group Holdings Pte Ltd

Roger Suyama is ex-Managing Director, Head of SE Asia and Head of Indonesian Investment Banking, Merrill Lynch & Co. He is also the former President/

Director of PT Merrill Lynch Indonesia and worked at Merrill Lynch from 1987-1999 and 2004-2009. He has been active in Indonesia since the mid-1990s, when he established Merrill Lynch's investment banking operations in the country. He from 2004-2009 completed over \$9 billion worth of transactions, including the \$288 million leverage buy-out of Berau Coal and the subsequent sale for \$1.5 billion, and the \$200 million CELLS transaction for Medco Energy, which became the first Harvard Business School case study of financing for an Indonesian company. He graduated from Yale University with honors in International Economics and a minor in Greek Philosophy.



Patrick Loftus-Hills
Managing Director - Metals & Mining,
Moelis & Company

Patrick Loftus-Hills joined Moelis & Company in July 2011. Prior to joining Moelis, Patrick worked with UBS for 11 years most recently as a Managing Director and Head of the Asian Industrial Group and the Natural Resources Group of the Investment Banking Division. Prior to working in Asia, Patrick also worked in the Metals and Mining teams at UBS in New York and Melbourne. Patrick has also worked for BHP Billiton as a lawyer and an industrial chemist. He has a significant amount of experience advising mining companies around the world. He advised BHP Billiton on a number of transactions including the USD30bn merger of BHP and Billiton to form the company; Alcan on its defense of the takeover attempt by Alcoa and its sale to Rio Tinto for USD43bn; the IPOs of a number of companies in markets around the world including ITM and Adaro in Indonesia; numerous bond raisings in Australia, the US and Indonesia as well as M&A assignments for mining companies based in the US, Australia, Chile, Canada, Indonesia, Mongolia, China, Japan, the UK, Hong Kong, Singapore, Peru, the Philippines and India. Patrick has done transactions involving almost every globally traded commodity.



Amy Cheng, MD
Vice Chairman of Investment
Banking & Head of Natural
Resources

Bank Of China International (BOCI)
Amy Cheng is Managing Director, Head of Natural Resources and Vice Chairman of Investment Banking Division in BOCI and was made responsible as the Deputy Director of China Democratic League Committee for Economic Development. She joined BOCI and was appointed the head of BOCI Natural Resources team in 2004. She initiated the team and took a leading role in multiple IPO, private placement and M&A deals for Chinese large coal, energy, metal and mining companies. Ms Cheng holds an EMBA degree from Guanghua School of Management, Peking University in China.



Alberto Migliucci
Managing Director - Investment
Banking, Head of Mining and
Oil & Gas, South East Asia

Credit Suisse
Alberto has 20 years' industry and banking experience within the mining, energy and oil and gas sectors. He has worked on several landmark coal mining transactions over the past years in the Asia Pacific region, and particularly in Indonesia. He previously has worked for Standard Bank of South Africa,

where he was a Head of Energy Finance for Asia Pacific, and Societe Generale in Hong Kong, where he was a VP in the Project Finance & Advisory team. Prior to his banking career, he worked as geologist. Alberto holds a First Class Honors Degree BSc (Geology) University of NSW, and a Masters of Applied Finance (Macquarie University, Sydney).



Rajiv Louis
Managing Director, Country Head
UBS Indonesia
and Head of Investment

Banking Department, **PT UBS Securities Indonesia**

Rajiv Louis joined UBS in 2003 to focus on corporate finance for Indonesian clients. He is currently the Head of Investment Banking, Indonesia. Rajiv is an experienced banker in the Asian region and particularly with Indonesia and Indonesian privatisations. He has advised clients throughout the region including US\$494m acquisition of Bentoel Internasional Investama by British American Tobacco and its subsequent tender offer, merger of BAT Indonesia and Bentoel Internasional Investama, US\$800m Adaro bond, US\$200m Matahari bond, US\$750m PLN bond, US\$380m Standard Chartered acquisition of Bank Permata, US\$175m acquisition of Bank Tabungan Pensiunan Nasional by TPG Capital, US\$390m United Tractors rights issue, US\$337m Indo Tambangraya Megah IPO, US\$380m Jasa Marga IPO, US\$427m MNC IPO, Government of Indonesia (Bank Mandiri placement, US\$488m BRI IPO, Privatization of Pelindo II), Telkom (strategic sale of Telkomsel to SingTel), Excelcomindo, PosBank (Singapore), ICTSI (Philippines), Bank Indonesia (ratings advisory), SCTV, Marubeni, Pacific Bank (Malaysia), Berlian Laju Tanker, Kalbe Farma, Lippo Karawaci, PLN and PPA. He was also involved in the issuance of Indonesian Sovereign Bond 2009, 2007, 2006 and 2005. Prior to joining UBS, Rajiv worked at Schroders in Indonesia as a research analyst focused on the banking sector. He has worked with Goldman Sachs in Singapore and Salomon Smith Barney in Singapore. Rajiv has a Bachelor of Arts in International Relations - Economics from the University of California, Davis.



Agung Prabowo
Executive Director, Investment
Banking Department
PT UBS Securities Indonesia

Agung Prabowo joined UBS Investment Bank specifically to focus on corporate finance for Indonesian clients. Agung has extensive experience in capital market transactions in Indonesia with major Indonesian companies both in equity transactions such as US\$700m United Tractors rights issue, US\$525m Garuda Indonesia IPO, US\$221m IPO Tower Bersama, US\$1.2b BNI rights issue, US\$941m BNI shares placement, S\$317m Golden Agri Resources rights issue, US\$390m United Tractors rights issue, US\$337m ITM IPO, US\$380m Jasa Marga IPO, Arpeni Pratama Ocean Line IPO, CMNP share placement, Multistrada rights issue and Budi Acid Jaya rights issue, as well as in Debt transactions such as US\$2.5b Indonesia Sovereign GMTN, US\$230m Indika consent solicitation, US\$165m Indika exchange offer, US\$300m Indika bond, US\$1.25b PLN bond, US\$800m Adaro bond, US\$750m PLN bond, US\$3b Indonesia Sovereign GMTN, US\$200m Matahari bond, Rp1t Bank Jabar bond, Rp1t Bank Tabungan Negara bond,

Rp1t Telkom MTN and Rp1t Indofood bond. He has been involved in numerous advisory assignments such as restructuring of state-owned pharmaceutical companies Indofarma and Kimia Farma, divestment of Polyprima as well as project financing for toll road companies Citra Waspaphutoa and Trans Lingkar Kita Jaya. Prior to joining UBS Investment Bank, Agung was Head of Investment Banking at Mandiri Sekuritas and equity research analyst focused on TMT and automotive sectors at NC Securities, state-owned company Danareksa (Persero) and HSBC Securities Indonesia. He holds a Bachelor of Science in Business degree (Accounting and Business Administration) from the University of Kansas, Lawrence.



David Rimbo
Managing Partner - Transaction
Advisory Services
Ernst & Young Indonesia

David Rimbo has been involved in many transactional based Due Diligence and Financial Advisory roles, both for acquisition and divestment transactions. He has led various due diligence teams and completed limited reviews on numerous Oil & Gas PSC and TAC entities, as well as Coal Concession (CCOW & KP) companies. Selected clients in the Energy, Chemical & Utilities sector include Shell-Enventure, APEC, Supreme Energy, China Sonangol, Ramba Energy, SK Energy, EMCO, PTT PCL, Essar Minerals, Aneka Tambang,



Conference Agenda

Day 1: 12th March 2012, Monday

08:30 Registration and Morning Coffee

09:00 **Chairperson Opening Remarks**
Ir. Syahrir Abubakar, Executive Director, **Indonesia Mining Association (IMA)**

09:10 **Opening Ministerial Keynote Address: Latest Policy and Regulatory Updates on Indonesia Mining and Investments**

- State of the Indonesia mining industry into 2012
- Updates on the enactment of mining directives
- Updates on 'Clean and Clear' licenses and renegotiation of contracts
- Working with mining stakeholders to develop Indonesia's mining industry

Dr Ir Thamrin Sihite, Director General - Mineral & Coal
Ministry of Energy and Mineral Resources, Republic of Indonesia

09:40 **Opening Industry Keynote: Indonesia Mining Industry into 2012**

- Demand trends and outlook availability
- Mining project inflows
- Key challenges faced for mining investment and operations
- Current state of investor sentiment towards Indonesia

(Invited) **Ir. Abdul Latief Baky**, Independent Commissioner, **PT Bukit Asam (Persero) Tbk**

10:10 **Global Trends in Financial Markets Affecting the Mining industry in Indonesia**

- Major financial trends into 2012
- Global debt capital markets, ease of capital funding for the mining industry
- Growth of financial markets in emerging economies
- Growing cross-border mining investment links
- Where are expected financing and investment likely to come from? i.e. emerging providers of capital

Karsten Fuelster, Senior Investment Officer - Business Development
Infrastructure & Natural Resources Department, **International Finance Corporation (IFC) - World Bank Group**

10:50 Morning Networking Refreshments

Latest Regulatory Frameworks Impacting Mining Stakeholders

11:20 **Reviewing the Impact of Mining Law and Renegotiation of Contracts**

- Shift of central government functions to local government portfolios
- Effects of Law No 4 Year 2009 on Mineral and Coal as a Permitting Regime on mining allocation sizes
- Challenge of controlling medium and small mining size operations at local government level and its impacts
- Negative implications of Law No 4 Year 2009 on the mineral and coal industry
- Focus issues for regulatory framework include COW renegotiations, adjustment of State Income, added value processing in country and need for Law No 4 Year 2009 amendment

Ir. Syahrir Abubakar, Executive Director, **Indonesia Mining Association (IMA)**

12:00 **Successes in Acquiring Mining Projects In Indonesia - A Sumatra Case Study of Indonesia's New Mining Law**

Gold & Copper

- Mining law changes in Indonesia since 2005
- Converting projects into IUPs owned by 100% owned PMA subsidiaries
- Towards achieving 'clean and clear' status on projects in Indonesia
- Lessons learnt and future developments

Julian Ford, Chief Executive Officer, **Sumatra Copper & Gold PLC**

12:40 Networking Luncheon

14:00 **Recent Environmental Regulation Changes Which Affect the Mining Industry in Indonesia**

Coal

- Law No 32/2009 on Environmental Protection and Management
- Latest draft regulation on Amdal and UKL/UPL

- Environmental permit - the prerequisite to obtain and maintain business permits
- Special Wastes in the draft regulation of B3 and B3 Wastes
- Environmental pollution and degradation in latest draft regulations

Wisnu Susetyo, General Manager Health Safety and Environment (HSE), **PT Adaro Energy Tbk**

14:40 **The Indonesian Mining Forestry Dilemma**

Gold

- The permitting process for Pinjam Pakai exploration & mining permits
- The Forestry Dept organization structure
- Major issues the Government needs to consider
- Mining as an agent and best option for green economic development and conservation

Mansur Geiger, VP Exploration, Country Manager, **Kalimantan Gold Corporation Limited**

15:20 **Managing the Community and Environmental Impacts of Mining Operations**

Coal

- Understanding key environmental and social impacts of mining operations
- Implementing sustainable mining practices as part of overall mining investment plan
- Effective community engagement practices
- Environmental rehabilitation - a continuous effort

Jeffrey Mulyono, President Director, **PT Bhakti Energi Persada**

16:00 Afternoon Networking Refreshments

16:30 **Development of Mining and Mineral Processing Plant in Indonesia - an ANTAM Case Study**

Nickel

- Feasibility of mining and mineral processing plant in line with upcoming restrictions on export of raw minerals in Indonesia
- Stakeholders involved and financing considerations
- Expanding business capabilities through integrating mining and process optimization
- Learning points and way forward

Tato Miraza, Director - Development, **PT ANTAM (Persero) Tbk**

17:10 **Panel: Managing Onshore Added Value Processing Requirement in Mining Business**

- Does the strategy for onshore minimum processing make sense?
- Is it possible to economically achieve the government's objective?
- Are miners ready for the added value implementation deadline?
- Potential wider impact on mining investments into Indonesia
- Strategies towards fulfilling onshore minimum processing requirement

Moderator:

Patrick Loftus-Hills, Managing Director - Metals & Mining
Moelis & Company

Panellists:

Jeffrey Mulyono, President Director, **PT Bhakti Energi Persada**

Tato Miraza, Director - Development, **PT ANTAM (Persero) Tbk**

Dr Achmad Reza Widjaja, Chief Economist, **PT Bumi Resources Tbk**

17:55 **Chairperson's Closing Remarks and End of Day One**

Day 2: 13th March 2012, Tuesday

08:30 Morning Coffee

08:50 **Chairperson Welcoming Remarks**

David Rimbo, Managing Partner - Transaction Advisory Services
Ernst & Young Indonesia

Focusing on Demand Trends Impacting Inbound Investment In Indonesia

09:00 **Access to Market and Impact on Ability to Do Business in Indonesia**

Coal

- Global market opportunities and attractiveness for the investor
- The mining industry growth and supporting regulatory frameworks
- Mineral potential and its impact on Indonesia's mining industry

Conference Agenda

- Market entry strategy and business risk management
 - Competitive business environment and strategic insights
- Dr Achmad Reza Widjaja**, Chief Economist, **PT Bumi Resources Tbk**

- 09:40 **Examining Mergers & Acquisition Activity in Indonesia**
- Consolidation in the Indonesian market – a look at the impact of major deals and trends in 2012
 - Overview of coal landscape – an investment banker’s perspective
 - Evaluating potential partners in an M&A activity
 - What lies ahead for M&A activity in Indonesia?
 - Making a successful bid in current market conditions – learning points
- Alberto Migliucci**, Director - Investment Banking, Head of Mining and Oil & Gas, South East Asia, **Credit Suisse**

10:20 Morning Networking Refreshments

- 10:50 **Reviewing Chinese Outbound Investment In The Mining Sector**
- Demand trends in China for minerals and coal
 - Update on the latest Chinese outbound investment deals and acquisitions in Asia and Indonesia
 - Which resources will Chinese outbound investment likely to be targeting in 2012?
 - What are expectations from Chinese investors from partnerships in the Indonesian market?
 - Understanding the decision-making process for Chinese SOE outbound investment
- Amy Cheng**, MD, Vice Chairman of Investment Banking & Head of Natural Resources, **Bank Of China International (BOCI)**

- 11:30 **Seeking Opportunities in Indonesia - An Indian Power Plant Perspective**
- GMR: Next strategies into 2012
 - How will recent Indian regulatory changes affect outbound investments into Indonesia
 - Joint ventures and partnerships in Indonesia - challenges and learning point
 - How will domestic coal tax issues impact operations?
- Ashis Basu**, Executive Vice President, Head of Coal Business **GMR Energy**

Reviewing International and Domestic Mining Investment into Indonesia

- 12:10 **Reviewing Mineral Project Investment in Developing Markets and Needs of the Expat Investor**
- Current investment climate as it affects potential new investors
 - Key areas for potential investors to be concerned about - finding good projects, finding good management i.e. obtaining reliable legal and geological due diligence
 - Current structures favoured by investors in Indonesia
 - Mining and mining services opportunities in Indonesia
- Edward P Rochette**, Chairman & CEO, **East Asia Minerals Corporation**

12: 50 Networking Luncheon

- 14:00 **Investor Panel: Investing into Indonesia’s Mining Industry**
- What are current challenges and how can we manage investments effectively?
 - Understanding local market idiosyncrasies i.e. importance of local market knowledge
 - Considering a long term vs short term investment strategy
 - Which mining sectors are most attractive?
 - Investment strategies in Indonesia into 2012

Moderator:

David Rimbo, Managing Partner – Transaction Advisory Services **Ernst & Young Indonesia**

Panellists:

Rajiv Louis, Managing Director, Country Head, **UBS Indonesia** and Head of Investment Banking Department, **PT UBS Securities Indonesia**

Dharma Djojonegoro, President Director & CEO, **PT Ancora Indonesia Resources Tbk**

Roger Suyama, Chairman & Managing Partner, **Aries Group Holdings Pte Ltd**

K S Raheja, President Director, **Oorja Group**

Didiek Hartantyo, Executive Vice President - Corporate Banking **Bank Mandiri**

Financing Mining Exploration and Production

- 14:45 **Financing Mining Projects in Indonesia**
- Why consider an IPO?
 - Requirements for an IPO in Indonesia
 - Financing perspectives of mining companies in Indonesia (pitfalls to watch out for)
 - Strategic partners and commodity traders
- Andre Abdi**, President Director, **PT Atlas Resources Tbk**
- Hans J. Kaschull**, Vice President Director, **PT Atlas Resources Tbk**
- Rajiv Louis**, Managing Director, Country Head, **UBS Indonesia** and Head of Investment Banking Department, **PT UBS Securities Indonesia**
- Agung Prabowo**, Executive Director, Investment Banking Department **PT UBS Securities Indonesia**

Opening Up Mining Sectors for Investment

- 15:15 **Martabe – Indonesia’s Next Hard Rock Gold Mine**
- Martabe – growing a mineral district
 - Building a large mining operation in North Sumatra – the challenges and the opportunities
 - Martabe – an international project with local roots
 - Social Licencing and External Relations – the key opportunities for Martabe
- Peter Albert**, Chief Executive Officer, **G-Resources Group Ltd**

15:50 Afternoon Networking Refreshments

- 16:20 **Assessing Infrastructure Developments to Unlock Mining Potential**
- Mineral resource spectrum of Indonesia – focus on coal
 - Consumption nodes that could drive development
 - Role of infrastructure in enabling growth of enterprises
 - Satellite impact of energy economics
 - Local government’s role in catalyzing regional progress through mining industry
 - Infrastructural impacts on mining industry as seen in China, Australia, India and other economies
 - Indonesia has a potential to emerge as a regional example for building infrastructure to unleash minerals and resources
- Ganeshan Varadarajan**, President Director, **PT Adani Global**

- 16:55 **Closing Panel: Future Outlook and Towards Improving Indonesia’s Mining Investment Climate**
- How are miners raising capital for mining projects developments into 2012?
 - Establishing global & domestic trends impacting investment climate
 - Managing contentious issues from recent mining law implementation
 - What changes or improvements would mining stakeholders want from regulators?
 - Balancing interests of investors with sustainable mining industry development
 - How can mining stakeholders work together to improve investment climate

Moderator:

Edward P Rochette, Chairman & CEO, **East Asia Minerals Corporation**

Panellists:

Peter Albert, Chief Executive Officer & Executive Director **G-Resources Corp**

Mansur Geiger, VP Exploration, Country Manager **Kalimantan Gold Corporation Limited**

Veronica Lukito, CEO & Managing Director, **Ancora Capital Management**

17:40 Chairperson’s Closing Remarks and End of Main Conference

Post Conference Workshop - 14 March 2012, Wednesday

Workshop Timetable: Workshops will run from 9:00 am–12:30 pm and 2:00 pm–5:30 pm, respectively, with a mid-morning luncheon and mid-afternoon refreshment break included. Registration begins 30 minutes before each workshop commences.

Workshop A: Taking a Mine from Permit to Production: A Legal Walkthrough

Workshop Objectives

The aim of this workshop is to provide a guide for mining stakeholders about the steps and legal aspects that they need to go through to begin production at their mines in Indonesia. Participants will have a greater understanding of the relevant regulatory requirements involved in the mining exploration and the permitting process in order to maximise potential and minimise risks in mining investments.

Workshop Outline

- Overview of Indonesia's mining industry and relevant regulatory frameworks
- Steps involved to move from a mining concession to production
- What are the documentary requirements needed at each step
- Expected challenges and bottlenecks
- Working effectively with different stakeholders throughout the process
- Recent industry examples
- Mock case study exercise - participants will work on helping a hypothetical mining investor with a mining concession to begin production



About Your Workshop Leader
Rick Beckmann
Senior Foreign Legal Counsel
Susandarini and Partners

Rick Beckman is a partner of Norton Rose who works as a registered foreign lawyer in the Indonesian associate firm of Norton Rose, Susandarini & Partners. His practise focus is resources, in particular mining and plantations. Rick acts for both foreign and Indonesian investors in the Indonesian mining industry, from commencement of mining through to production. Formerly a journalist, Rick has lived in Japan and China.

Workshop B: Special Railways for the Mining Industry: Understanding the Legal Framework and Regulatory Constraints

Workshop Objectives

Although there is a strong demand (particularly in the mining industry) for the development of special railways in Indonesia, existing proposals have stalled at the licensing stage due to the lack of a clear regulatory framework. A ministerial regulation has been drafted but is not yet published. The objective of this workshop is to identify the key legal constraints in the development of a regulatory framework for special railways, and to discuss how the ministerial regulation is likely to address them.

Workshop Outline

- What are the objectives of a regulatory framework for special railways?
 - Developer's perspective
 - Regulator's perspective
- What are the key legal constraints?
- How will the draft regulation likely deal with these issues?
- Examples of railway networks and how they might be treated under the proposed rules



About Your Workshop Leader
Guy Des Rosiers
Foreign Legal Consultant
Makarim & Taira S.

Prior to joining Makarim & Taira S. in 2008, Guy practiced law in New York for twelve years, and was an Adjunct Lecturer in Law at Columbia Law School for five years. His experience in Indonesia includes project finance, public private partnerships, natural resources law, as well as mergers and acquisitions. In 2011, Guy led a team of legal and economic consultants in the development of special railway implementing regulations, in collaboration with the Indonesian Ministry of Transportation, as part of a project funded by the Indonesia Infrastructure Initiative.

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